

INDEPENDENT FACILITATION SERVICES



“None of us is as smart as all of us”

Ken Blanchard, “The One Minute Manager”



“Facilitation is a process in which groups, with the assistance of a neutral third party (the facilitator), work on problems to be solved, tasks to be accomplished or disputed issues to be resolved”

Who we are

Leading Brazil based clients



Brazil based management consultancy offering deep expertise and wide experience in developing risk management, loss prevention and health, safety, sustainability solutions and culture creation process. Currently focused on helping businesses with recovery and building resilience post Covid 19



**Mariana
Pedreira**



**Marcelo
Dittmar**



Ricardo Lourenço, QUATRO Associate

A positive, flexible and proactive professional, combining strong management expertise with a proven track record of successfully delivering HSE performance in multicultural Joint Ventures

Leading UK based clients



Expert facilitation service provider with international reach and experience. Primary focus UK and international oil and gas, now operating across diverse sectors and industries



**Alistair
Punt**



John Costin, STASH Associate

40 years international management oil and gas experience, with expertise in delivering asset management, operations, and capital projects. Experienced in delivering business performance improvement through organisational, process and technological change

What we offer

- Proven model exploiting existing resources
- Highly effective and cost-efficient process
- High value creation potential
- Benefits of independent facilitation
- ***Not consultancy!***

Our track record

We facilitate across many industries, with clients in the sectors listed below

We have clients ranging from global blue chip to micro SME's, and from governments to charities

International experience



Oil and Gas, Quality of Life, Government (local and national), Education / Academia, Renewables, Agriculture, IT, Decommissioning, Hi Tech Manufacturing, Transportation, Economic Development, HSEQ

What clients say



Alistair has always delivered great results for me, no matter what the topic is and always in line with objectives. The post workshop feedback is consistently very positive towards Alistair and participants thoroughly appreciate the experience. He is very reliable, understands the objectives very quickly and as a bonus, it is easy and enjoyable to work with him.

Alistair is my 'go to' facilitator and I will keep on using his services in the future. I can very highly recommend him to anybody needing truly effective facilitation for even the most difficult themes.

Global Business Development Director
Peak Well Systems LTD



I have contracted Alistair Punt into BP to facilitate technical workshops at both a regional and field level, all of which he planned and delivered to a high standard. As a result of this track-record, I have also recommended Alistair to other colleagues, including the PILOT EOR work-group. Subsequently Alistair facilitated one of the PILOT EOR workshops on Miscible Gas and did this to his usual high standard.

Technology Manager
BP



I like to use STASH facilitation for this type of work because I know they will get the depth and quality of discussion and interaction needed from the team but also it allows me to get fully involved in the content of the workshop. I don't need to be the meeting host / chair other than welcoming everybody at the start and maybe offering a bit of upfront scene setting. After that, Alistair takes care of all the other aspects of the day: he looks after the timing, the process, the agenda, the logistics, the team dynamics, capturing output etc. and he is really good at this! It lets me and the rest of my team fully focus on the purpose of the session so we get the maximum benefit from the time spent.

Chief Executive Officer, Onshore Energy and Head of Middle East
Sodexo Energy & Resources



Over the years I have worked in senior positions and on boards, in government, industry and academia and have observed that on many occasions a well designed workshop can help an organisation understand itself better and get to the bottom of difficult issues. But real success relies on lots of effort up front to define and agree the scope and mechanisms to be used on the day and then delivering the programme with energy and passion to ensure buy in and engagement by all participants - both roles are best achieved by engaging an experienced facilitator to do all this but with an element of magic to really bring it all together and make it work...Alistair will bring the magic to your event as I have seen on many of occasions over these years, regardless of specific topic. If I am looking to bring a Facilitator on board I always look to see if Alistair is available first.

Director
T-eal



Thank you for facilitating our event at the AECC yesterday. It went extremely well and your facilitation skills were a keen part in keeping focus and delivering some really good outcomes.

Senior Reservoir Engineer
Department of Energy and Climate Change



Petrofac

Great process, well lead and humorous. Very good facilitation kept everyone involved and contributing. Excellent Facilitation - well laid out and structured, thanks!

Petrofac Workshop Participants
Petrofac

The process

PROPOSAL KICK OFF MEETING PLANNING AND LOGISTICS



DELIVERY

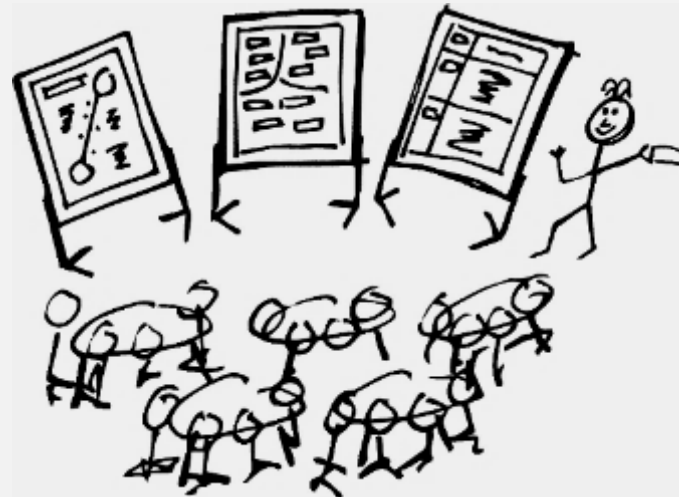
4 - Group feedback, plenary review, summary of actions



3 - Breakout group work: analysis and prioritisation



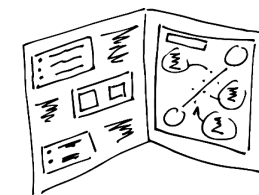
1 - Intros – people and topic



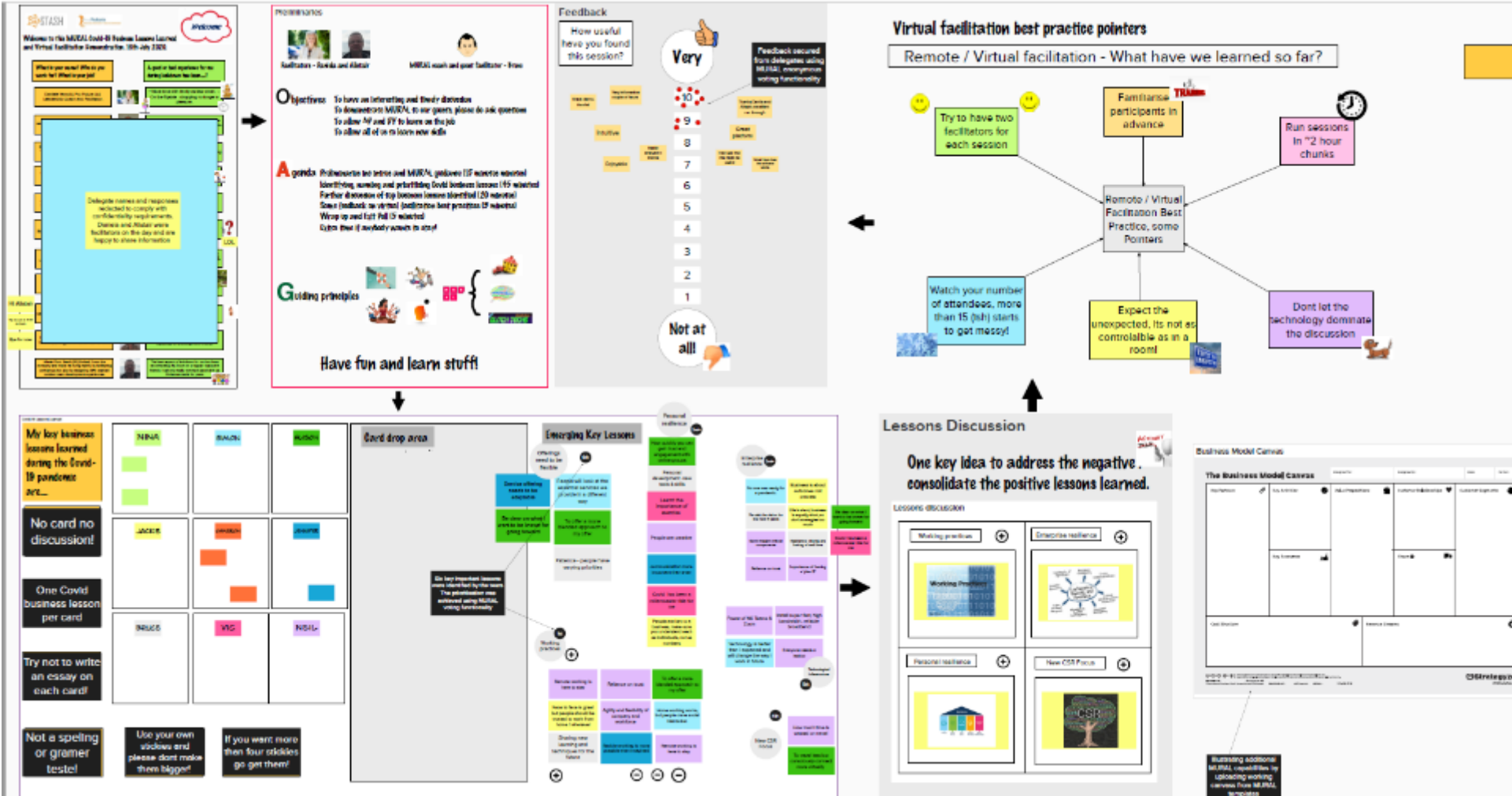
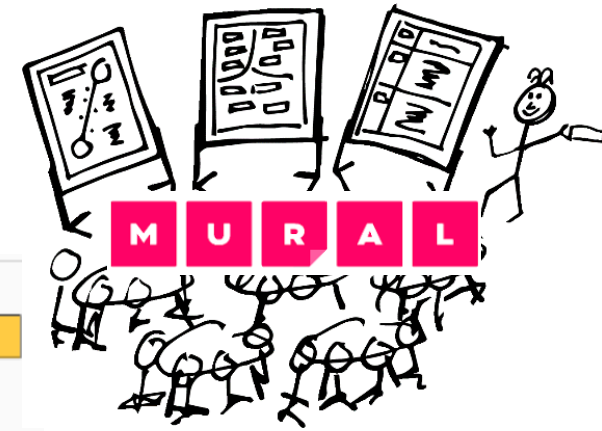
2 - Definition of challenges and ranking



REPORT & ACTION PLANS



The online process





See more:

<https://youtu.be/yCgf-nS4b7g>

The online process



Prelinations



























Objectives

- To have an interesting and lively discussion
- To demonstrate MURAL to our guests please do ask questions
- To allow MURAL to learn on the job
- To allow all of us to learn new skills

Agenda

- Prelinations on terms and MURAL, followed 15 minutes worked
- Workshop activities and prioritising Covid business lessons 145 minutes
- Further discussion of top business lessons identified 120 minutes
- Guest feedback on virtual facilitation best practice 15 minutes
- Wrap up and Q&A 15 minutes
- Check that if anybody wants to chat

Guiding principles

-                          

Have fun and learn stuff!

1 - Intros – people and topic

2 - Definition of challenges and ranking



My key business lessons learned during the Covid-19 pandemic are...

No card no discussion!

One Covid business lesson per card

Try not to write an essay on each card!

Not a spelling or grammar tests!

Use your own spaces and please don't make these bigger!





If you want more than four riddles go get them!

3 - Breakout group work: analysis and prioritisation

Lessons Discussion

One key idea to address the negative... consolidate the positive lessons learned.

Lessons discussion

Working practices	Enterprise resilience
	
Personal resilience	Team CSR Focus
	

Feedback

When would you have found this account?

Very

9
8
7
6
5
4
3
2
1

Not at all

Virtual facilitation best practice pointers

Remote / Virtual facilitation - What have we learned so far?

- Try to have two facilitators for each session
- Familiarise participants in advance
- Plan sessions in 12 hour chunks
- Watch your number of attendees, more than 15 gets messy!
- Keep the unexpected to a minimum as in a room
- Don't let the technology distract the discussion

4 - Group feedback, plenary review, summary of actions

Why us?

We have...



A proven, results focused model



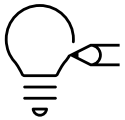
A solid track record



A presence in Brazil



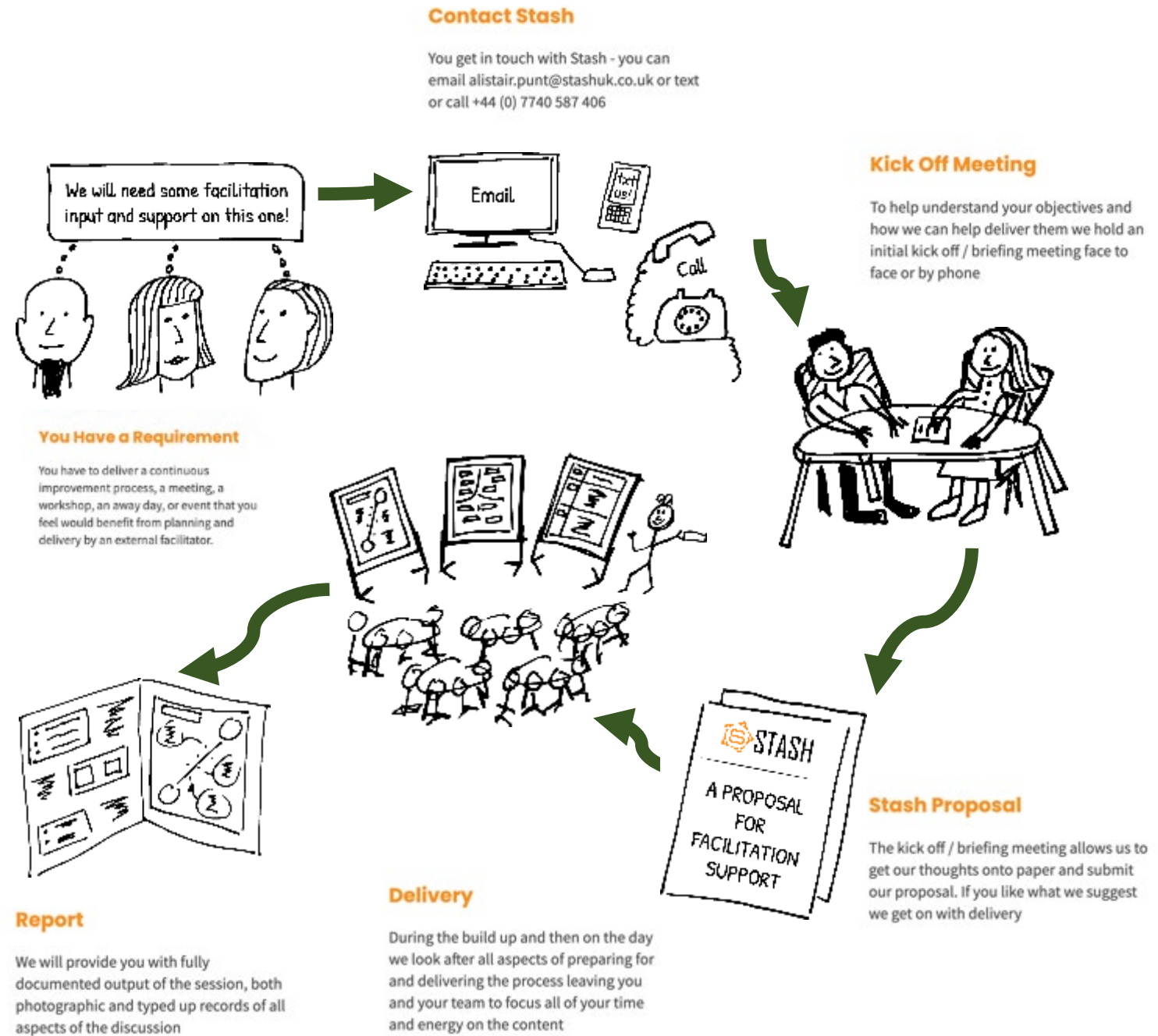
Dual language operating capability



Online delivery in bite sized chunks - benefits the participants, the environment and your budget

Next steps

One hour video consultation, and a proposal to follow if we think we can add value. All without cost or obligation.



Thank you

“Talent wins games, but teamwork and intelligence win championships”

Michael Jordan, former professional American basketball player and Olympic athlete



www.quatrosolucoes.com.br



<https://www.stashuk.co.uk>